

How I banked in

\$14,580 in 14 Days

Your STEP-BY-STEP GUIDE 2015

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Beginning

About me – Who am I?

Well I am not someone who likes to talk a lot about himself but I think you have to learn a little bit about me so that you can understand who I am, what I am doing and why I am writing this guide. My name is Christoph Czellary, whenever you are going to contact me you can call me Chris. I am 26 years old and I live in Vienna, Austria. English is not my mother tongue and I really hope you forgive me if I have a few spelling mistakes in my report. I have my own company here in Austria and we are designing & programming all kind of web projects for our customers. We create simple company websites but we also build complex web projects. It depends on what our customers want. I run my own business for more than 3 years now and everything is running as it should. I came to my method which I am describing in this guide because of my company. I meet new customers every week, I have about 5-10 phone calls per day with my customers and I also send a lot of e-mails per day. All those things helped me to get an idea, and this idea is now my method. Before I decide to sell this guide I knew that I have to test this method and I am working with this method for more than two months now. I knew from the beginning, when I wrote down my idea, that this will work and I was right. My method brings me an income for two months now and I am sure that this method will still work in the future. Why? Because it can be used for every niche, in every city and for every business 😊! It does not matter where you live, my method work worldwide. The title of my guide is “How I banked in \$14,580 in 14 days”. Well that is correct but I am using my method for more than 14 days now and I really can see that my method is working. I made more than \$40k within the last two months, how? I sold 28 websites to 25 business owners. You will learn in this report exactly what I did and how I did it. I am pretty sure that if you follow exactly my steps you will be at least as successful as I am.

My method and why I share it with you

You may read it in the past from other guides you bought, but it is true. The reason why I am sharing my method with you is because I want to give back and help other people to earn money from home. My method is something you can use without harming me or my income. I am sure that even more than 10.000 people can use this method and nobody will interrupt someone else. I have absolutely no idea if my method is new or if someone already uses this method. I created it by myself, I tested it by myself and I can say that it is working. Within this guide I will give you a step-by-step tutorial on how you can use my method. I am not a marketing guru so I just wrote down every step that I made. I think this is the best and easiest way to follow my steps and earn as much as I did. This is the best way to help you earning a big income within the next days. Please always remember, while you are reading my guide, that you have to work if you want to generate a big income. This is not a “push the button, set-and-forget” method and I already wrote this in my instruction, such a method does not exist. If you are willing to work you will be successful. I made over \$14k within two weeks and I worked about 8 hours per day, five days a week. This is what you have to do, if you want to earn that much money within a few days. If you are going to outsource some of the work you may be able to work less than I did. This is up to you but I will describe everything within this guide.

Things I have learned about offline marketing

Over the last few years I learned a lot about offline marketing and I think it is important for you to know at least a few things that I have learned. This will help you when contacting your future customers.

1. **98% of business owners have no idea about the internet, building websites, SEO or any other related web stuff.** This is the most important information. 9 out of 10 business owners have no idea what a website costs, how long it takes to create a website or even how to build a website. This is your chance because you can define your own prices.
2. **It does not matter if they already have a website or not.** 65% of the business owner that I have contacted within the last 2 months bought a website from me, because they were not happy with their current website. I will show you exactly how you can find such websites. This is a goldmine.
3. **Your main goal should be to find business owners who need you.** You are not selling, you are not cold calling, you just show them something that you have created for another company in another country. And you will see, they want it because they can imagine what it will look like.

To be honest my business already growth massively within the last months and people contact me because they find me on Google. That would be enough but my method is so easy that I earn an easy extra income and you can do that too.

What is my method all about?

I wrote a lot about my method within the first 1-2pages here in my guide but I never told you exactly about my method. So here I will tell you what my method is all about and within the next chapters, I will give you a **step-by-step guide** to become at least as successful as I got within the last weeks.

My method is about building websites for business owners. It does not matter what the business owner owns, every niche is possible. Now you may think that building websites is a service that over 100.000 people offer worldwide. Yes you are true, but the key is on **how to build** the website and on **how to sell** the website. You also may think that you have absolutely no idea on how to build a website and this guide is nothing for you. You are wrong. I will show you exactly on how you get a stunning website if you can't do it by yourself.

Imagine you are a business owner. Let's say you own a restaurant and you offer nice and fresh burgers to your customers. You do all by yourself, you take care about the fresh meat every day, you take care about your employers and you need new customers every day to pay your bills and live with the money you earn.

Now think about how you can get new customers. Today we have 2015 and people to all their searches on the internet. So people are looking online for a new or good burger restaurant next to them. Now there are three options for my method:

1. **You do not even have a website.** This is probably the best option because you will buy my website for 100%.
2. **You have a website but your website looks ugly or is out-of-date.** This is also really good because as soon as you will see what I am going to offer you, you will buy.
3. **You already have an awesome website.** Okay than I wish you good luck with your business and I will not contact you in the future. But trust me, I will find someone else 😊

Okay now think about option 1 and 2. You own a burger restaurant and have no website yet OR you have an out-to-date website. Now you wake up in the morning and check your emails. Suddenly you receive an e-mail from me and I am going to tell you the following story (please notice that this is just a summary of the marketing email. I wrote a stunning e-mail template which you can use. You will find it within the “Resources” folder):

“I am a business owner and I am building websites for years now. I am up-to-date with all the modern techniques and I have a 100% customer satisfaction. I built a website for a burger restaurant in Miami, Florida. Unfortunately the owner of the restaurant in Miami is not able to open his restaurant because of some wrong calculations. I already built the website and finished the work and now I made a website for a burger restaurant but I cannot sell it. The website has the following features:

- *Responsive Design (compatible with all modern browsers, smartphones and tablets)*
- *Unique Burger Restaurant Style*
- *Online Booking System*
- *Menu Cart*
- *Easy to administrate because of an admin panel*
- *Search Engine Optimized so that people will find your website on Google*

Here is the link so that you can see what the website looks like: [URL TO WEBSITE!](#)

I saw that you do not have a website yet for your awesome burger restaurant and so I got the idea, that I will contact you. I am going to sell my work to only one burger restaurant in my region and so I thought I will ask you if you are interested?

I agreed with the burger restaurant in Miami a total amount of \$2600 for the complete website. I am not going to charge you the same because this offer should be a Win-Win Situation. I will help you with a modern website and you will help me if you buy the website. I am trying to sell my website for \$1500. This is a one-time offer for you. Within the \$1500 I am also changing all the images and text on the whole website for you. You just have to send me all images you want on your brand new website and also all the text and subsites.

I am living about 20 minutes away from your burger restaurant. If you are interested please let me know and I will be able to meet you at your restaurant so that we can talk about everything.”

If you really have no website, and if you see the website that you can have for that special price, you will contact me, we will meet each other and you will have your new website within the next days 😊! That's it.

But what is so special about my method? Nowadays people try to sell their services but very often the buyer cannot imagine what he will get. With my method you create a website, search after business owners that need you and sell them something for a special price because you are sitting on this website which you have created for another company. Follow my step-by-step guide within the next sites and you will learn exactly what you have to do. Again I sold more than 25 websites with this method. It is so easy because the potential buyer can now imagine what he will get for the amount you tell him.

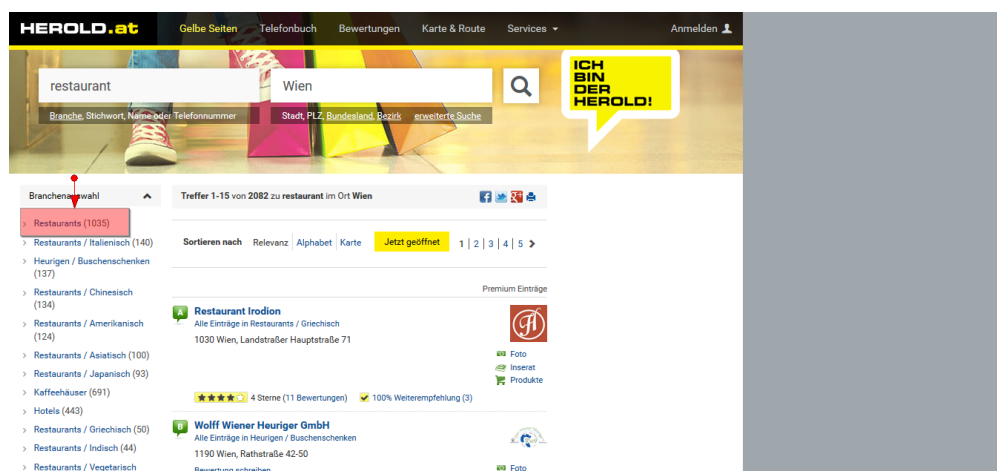
STEP 1 - Find the right businesses & niches

What makes a good niche and what do I have to take care of?

This is one of the best things about my method. It does not matter which niche you are going to take. I built websites for restaurants, bars, personal coaches, dentists and churches. It is really up to you in which niche you want to build your website. The only thing you have to take care of is that you do not take any illegal niche. I am not sure if those niches are working because I never tried. I also avoided the erotic niche. Try to find a niche where many local stores are. There are thousands of restaurants in the city where I live so I took this niche for my first try.

Find the right businesses

Now on the first step go to www.yelp.com! Yellow Pages have millions of businesses in their database. If you are on yp.com just enter a niche in your region and click on search. IMPORTANT: yp.com only shows businesses in the United States. If you want to personally meet with your future customer and you do not live in the United States, than use a directory in your country. In Austria Yellow Pages is called "Herold" and the website is www.herold.at! If you do not want to use a directory, than search on Google with the keyword: "Restaurant YOUR CITY" and replace "YOUR CITY" with the city where you live. Here is a screenshot of what I did:



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As you can see I searched after “restaurant” in “Wien” (Vienna, Austria) and I got more than 1.000 results. Now I looked through the list and found the following restaurants that I saved:

- **Restaurant Irodion:**
This restaurant has a website based on jimdo.com! Jimdo is a website builder and the website looks really out of date.
- **Restaurant Alt Sievering:**
Same as above, the restaurant has a website but is out-of-date and looks ugly.
- **Restaurant Biscaya Tapas Bar:**
Same as above, out-of-date and ugly.
- **Restaurant Le Salzgies:**
Yes the same problem, ugly and out-of-date
- **Restaurant Al Caminetto:**
Restaurant has a website but does not look good and is out of date.
- **Restaurant Asia Paradies:**
Asia Paradies has no website yet! Jackpot!
- **Restaurant Pizzeria Scarabocchio:**
Pizzeria has no website yet! Jackpot!
- **Restaurant China Restaurant OSTMEER:**
Yes this China Restaurant does not have a website yet! Jackpot!
- **Café Milano:**
Restaurant has no website yet! Jackpot!
- **Restaurant Raw Shop:**
This restaurant has no website yet! Jackpot!

Let me explain what I did. I searched for 10 restaurants. Five of them have a website, but those websites are out-of-date and the business owner would be happy to get a new one. You may wonder now when a website is out-of-date right? A friend of mine Brian Shim wrote an excellent blog post about when a website is out-of-date. You can find it here: <http://brianshim.com/webtricks/signs-your-business-website-is-out-of-date/>. The post is from 2013 but it is still a good post that helps you to decide if a website is out-of-date. Otherwise just look at the website and see if you like the website design or not. This is more often the easiest way.

The other five restaurants don't even have a website yet. So I am looking for big niches and I am looking for five businesses with a bad looking website and for five businesses without a website. If you find six businesses without a website and eight businesses with a bad website this is also good! But please do not use less than 10 businesses per niche.

This search took me about 10-15 minutes. You can do it with every niche and you will find a lot of websites which meet my criteria.

So now if you want to follow my step by step guide, use a directory of your choice and look for a niche you want. Feel free to use the "restaurant" niche in your country ☺! You can also look on Google if you do not want to use a directory.

List of niches I used to earn more than \$14k in 14 days

I already wrote above which niches I used but I will give you a full list here so that you can see what exactly I used and how much I made in every niche:

1. "Restaurant" niche in Vienna, Austria
2. "Restaurant" niche in Miami, Florida
3. "Dentist" niche in San Francisco, California
4. "Dentist" niche in Vienna, Austria
5. "Church" niche in Vienna, Austria
6. "Personal Coach" niche in Long Beach, California

Here are my results:

1. "Restaurant" niche in Vienna, Austria

At this niche I selected 10 different restaurants, 5 with an outdated website and 5 without a website. I wrote all of them an email and I used the same e-mail template (only difference: I translated the e-mail template to German, the language in Austria) for all of them. I got 4 responses and I sold 2 websites and I also set-up a meeting with those two customers.

2. "Restaurant" niche in Miami, Florida

I did the same in Miami, Florida. I never met a customer there personally, I just went to Miami, Florida once in my life for holiday and I went to some cool and nice restaurants there that was the reason why I looked for restaurants in Miami when I tested my method. I found 12 restaurants, 6 with an outdated website and 6 without a website. I wrote an email to all of them exactly as I did for the restaurants in my country. I got 6 responses and I sold 1 website over the internet with no personal meeting.

3. "Dentist" niche in Vienna, Austria

I took 10 dentists, 4 with an outdated website and 6 without a website. I wrote all of them an email and I used again the same e-mail template for all of them (Again: Of course I translated the

e-mail template from English to German). I got 0 responses and after I called all dentists I sold 3 websites. I only got a meeting with one of them, the other two bought over the internet with no personal meeting.

4. “Dentist” niche in San Francisco, California

I did the same for dentists in San Francisco what I did for dentists in Vienna. I looked on yp.com and found over 1400 dentists. I selected again 10 dentists, 3 with an outdated website and 7 without a website. I wrote all of them an email and I used again the same e-mail template for all of them. I got 4 responses and I sold 1 website over the internet with no personal meeting.

5. “Church” niche in Vienna, Austria

I took 12 churches, 5 with an outdated website and 5 without a website. I wrote all of them an email and I used the same e-mail template for all of them. I got 6 responses and I sold 0 websites

6. “Personal Coach” niche in Long Beach, California

When I visited San Francisco last year I also came across Long Beach, California. I saw a lot of personal fitness coaches there on the beach and so I thought I will look on www.yp.com for personal coaches in Long Beach. I found over 450 personal coaches and I took 10 of them, 5 with an outdated website and 5 without a website. I again wrote all of them an email once my website was finished. I got 1 response and I sold 1 website over the internet with no personal meeting.

As you can see, the “church” niche was not working well even if I got 6 responses. I did not leave this niche and tried it a few weeks later with other churches and hell yeah, even this niche works ☺! As you can see I got 8 clients who bought a website ☺! This is really working with every niche. For finding all those websites I needed about 2-3hours! You may be faster than I am but once you found the businesses you can start with STEP 2.

Tip: Use 2-4 niches with about 10 businesses to start with. You can also use 10-12 niches with 10 businesses to start with but first you want to test out a few things so 2-4 niches with 10 businesses is fine for the beginning.

Tip 2: Start with niches and businesses in your region. It is easier to sell a website if you are able to meet with your future customer and tell him personally how good the website is.

Tip 3: Use Skype or any other chat tool if you plan to sell websites in another country. Offer your future customer a skype call, you will see most business owner appreciate that but will finalize the deal per E-Mail ☺!

In this STEP 1 I showed you how easy it is to find businesses with a bad looking website or even without a website. Focus yourself on businesses in your region at the beginning. It is easier to sell websites in your region.

STEP 2 - Set up the website

I am pretty sure that most of the guys who bought this guide are not able to build a website and maybe most of my readers cannot imagine on how they should sell a website to a customer if they have no idea by themselves on how to build a website. If you are one of them here is my answer: RELAX ☺! You do not need to know how to build a website. You can outsource all of it and if I write all of it, I really mean all of it. I will describe exactly what you have to do if you want to outsource your work. You will read more about it on STEP 3. On this STEP 2 I will show you exactly what I did, because I did all of the hard work by myself at the beginning. If you really want to save time I would suggest that you outsource some of the work. It saves you time and you have more time to enjoy your live.

Find the right Theme for your chosen businesses

It all starts with finding the right template for your website. At the first step you had to find a niche. Now you need a template for the website you want to create for your selected niche. Why finding a template? There are hundreds, even thousands of modern, responsive and awesome looking templates on the internet. If you start with creating your own template you will need weeks or even months for that. We use an already created template and customize it a little bit. That's all! 99% of the business owners do not know that those are pre-built templates. They will not even ask, they just think you did an awesome job when you created this design.

If you do not know what a "Template" or "Theme" is: A template, also called theme is a pre-defined web design for a website. There are lots of companies which are specialized on creating different templates which they are selling. A premium template costs between \$30 - \$60 USD while free templates are free. You may think \$30 - \$60 USD is really cheap for a web design than I've to agree with you but they sell this template to everyone and some themes get bought by more than 5000 people in a few months. $5000 \times \$50 =$ you can do the math by yourself but I guess you see that this niche is good too if you know how to design a website.

Exact Themes that I used to make more than \$14k in 14days

In this chapter I will show you what templates I used for my number one niche: "Restaurants". It is really up to you what design you are going to use. But please take care of the following points:

- Responsive! Template must be optimized for smartphones and tablets.
- CMS based (WordPress or Joomla) so that customer can edit text and images by himself.
- Template must be created 2014 or 2015 so that it is modern.
- Template must look awesome and must fit exactly to your selected niche.

Here is a list of all websites where I buy my templates:

1. <http://www.themeforest.net>

This is the absolute number one website for buying templates. There are thousands of different templates for every niche.

2. <http://www.templatemonster.com>

I also love to buy templates there.

Easy and fast and they also have a massive amount of different templates for all the niches.

Here is a list of all templates that I used for the niche “Restaurant”. Please notice that I only used the first link at the beginning. After I sold my first restaurant website I bought the other ones but you can also buy only one theme and customize it for every customer. This is really up to you. I also created a list with all templates I am using for my different niches. You can find the list in the folder “Resources”.

<http://themeforest.net/item/amici-a-delicious-responsive-restaurant-cafe-theme/8657802>

<http://themeforest.net/item/nuvo-cafe-restaurant-wordpress-theme/9001349>

<http://themeforest.net/item/rosa-an-exquisite-restaurant-wordpress-theme/7920093>

?? PAID or FREE Templates ??

I guess this is a really hard question but I prefer paid templates. I always work with paid templates and I would never sell a free template to a customer. Why? Here are the reasons:

1. I have a good support if I buy a premium template
2. A premium template costs between \$30 and \$60, and I am going to sell the website for \$1500 to \$2500. I do not care about the \$30 to \$60.
3. I can customize and re-use those templates.
4. I can sell a security & upgrade service to my customer because premium themes get updated on a regular basis.
5. Most premium themes are already SEO optimized and are working like a charm
6. There is a step-by-step installation guide so that everyone can install such a template for a CMS.

So all you have to do is finding a nice looking template that you want to use and that you want to sell to your customers. Once you found a template, download/buy it and you are ready to go.

Prepare your Themes for your customers

The next step is to prepare your theme which you have bought. You cannot show a business owner a demo of a theme which you have bought. You need to customize the template a little bit so that your future customer thinks you really created a website for a company in another country.

Let’s say you bought a WordPress Theme (I only buy WordPress Themes, sometimes Joomla but I prefer WordPress) and now you need to set-up a WordPress website to install your theme. If you have absolutely no idea on how to set-up a WordPress website here is what you need:

1) A webhosting package + a domain

There are thousands of cheap and good webhosting providers. As I am running my own company I can also offer you webhosting for \$5.00 per month! I can set up your hosting account and install WordPress for you. Just contact me if you are interested. Otherwise use your existing webhost if you already have one or go to www.bluehost.com or www.namecheap.com and register an account there.

2) Newest WordPress Package

Just move over to www.wordpress.org and download the newest version. After you have successfully downloaded the WinRAR file, extract it and upload it to your server.

3) Install WordPress & install your Theme!

There are hundreds of tutorials all over the web on how to install WordPress. Just use Google and search for: “How to install WordPress”. You can also go here and find a detailed description on how to install WordPress: https://codex.wordpress.org/Installing_WordPress

If you’ve bought a premium theme, extract it and you will find a folder called “Documentation”. There you will find a step-by-step installation guide for your selected theme. If you use a free WordPress theme, just google after: “How to install a WordPress Themes”

4) Customize your Theme!

This is the final part. Once you have installed WordPress and your selected theme you need to customize it. Search on the internet for images that fit to your niche, add a few text to your website and try to leave the design as you can see it on the demo of your theme that you’ve bought. What I mean is, just change a few images, logo & text. That’s all! You do not need to code something or change the whole layout. At my first try I contacted a burger restaurant and a tapas bar! For the burger restaurant I used cool burger images while for the tapas bar I used some cool Spanish images.

That’s all! As soon as you have created your website and you feel comfortable with the look of the website go ahead and move on to STEP 4 because you do not need STEP 3 – Outsourcing anymore.

STEP 3 - Outsource your work

Why Outsourcing? What are the benefits

There are two reasons when you should outsource the work:

1) You have absolutely no idea how to build a website or customize a theme

If you have never installed a WordPress blog you should outsource the work. Also if you have never bought a template you should outsource the work. Why? Because it would take too long until you understand how WordPress works and you want to make money fast. Outsourcing is nowadays really cheap and in this STEP 3 I will show you exactly how you can outsource all your work.

2) You want to earn more than I did in 14days OR you want to work less than I did in 14days

If you want to earn more or work less than I did than I would also suggest that you outsource some parts of the work. You can focus on 3-4 niches while you are outsourcing 3 additional niches or you can start with 2-3 niches and outsource them all. This is really up to you and depends on how much you want to earn and work.

Fastest & cheapest way to outsource your work

Nowadays there are so many ways on outsourcing specific work. If you are looking for someone who can build a website that you will need, please read below. I collected the best three ways for you to outsource all your work:

1) Outsource the work to my company

I created a thread a few weeks ago on WF.com where I offer to all warrior members a website creation service for \$100. This is exactly what you are going to need. See my thread here: <http://www.warriorforum.com/warriors-hire/1073183-done-you-professional-website-just-100-ready-48hours.html>! For \$100 I create a website that you can sell for \$1500 to \$2500. Trust me, this is exactly the same way as I created websites for this method. You get your website within 2-4 days and you can start e-mailing your selected business owners.

2) Hire someone professional on freelancer.com

Freelancer.com is the biggest platform where you can find people that can help you. You just have to create a new project and you will get tons of notifications from people all over the world who want to work for you. I created a project template which you can use. You will find this template in the "Resources" folder. Use this template when you are looking for someone to hire. You will get exactly what you need within the next 2-6 business days.

3) Hire someone professional on fiverr.com

Fiverr.com is the second platform that I can suggest. I worked with lots of people from fiverr.com in the past and they are really fast. I looked for some professionals for you. Here is a list of people who offer exactly what you are going to need:

- “Theextremewp” – [Link to his offer](#)
This guy from Pakistan offers exactly what you need. Contact him and he will give you a special price. Just tell him that you need a WordPress installation & a premium theme installation and that you would like to change a few images and text. That’s all.
- “Siegercreations” – [Link to his offer](#)
This guy from India offers a 100% Money Back Guarantee and also do all the related stuff. I already worked with him a few times ago. I really appreciate his work. He also has more than 700+ positive reviews.
- “Hybridfuad” – [Link to his offer](#)
A nice guy from Bangladesh who did a lot of WordPress related work for me in the past. He offers exactly what you are going to need with a fast turnaround time.

Exact outsourcing method that I am using right now to scale my income

At my 14 days trial at the beginning I did all the hard work by myself. Right now, a few weeks later, I already have a lot of customized themes which I still sell to different businesses but I do not want to sell the same theme to 20 different businesses in my region. The “Restaurant” niche is a goldmine in my region and this is why I customized more than 35 themes right now. I did not customize them all by myself, I outsourced the work. Here is exactly what I did:

I went to fiverr.com and looked for someone who can help me. I found 5 people at the beginning, now I selected only one guy. I told him, that I am running my own business and that I knew how much work it is to install WordPress, a theme and customize this theme. I promised him that if he does a good job, I will have a lot more work for him and so he made me a special price. Right now the guy is customizing about 3-5 themes per week for me. I really appreciate his work. It is Aaliyaan from Pakistan. You can find his profile here: [See Aaliyaan Profile](#). You can contact Aaliyaan or you can find someone else. There are lots of good guys at fiverr.com

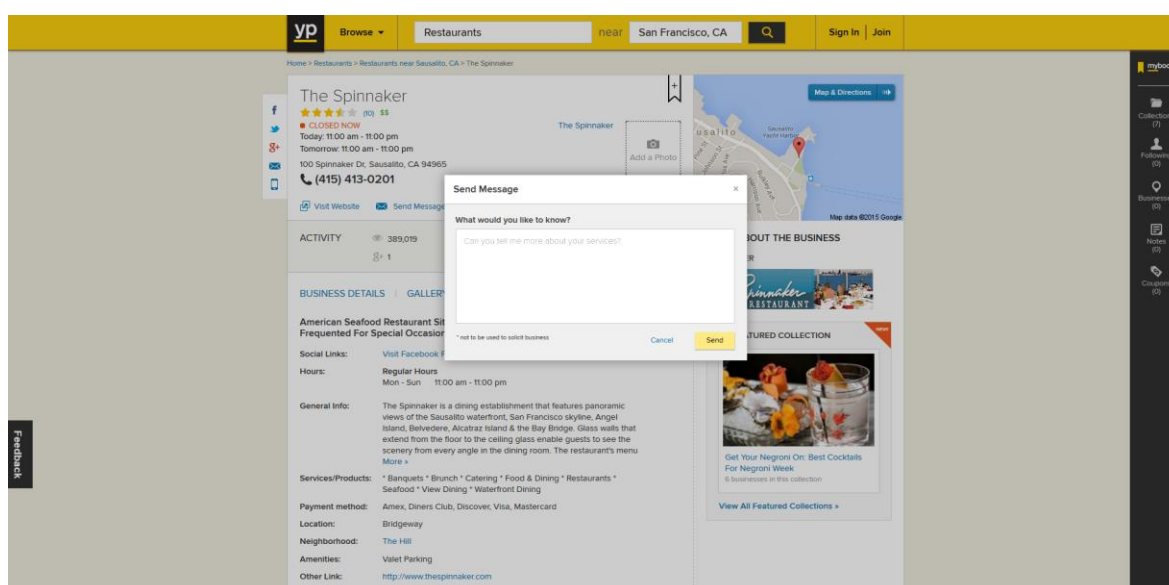
Tip: Search at fiverr.com after “customize wordpress” and click to sort after “highest rating”. There you will find people with more than 1,000 positive ratings. Contact 3-5 of them and select one of your choices.

STEP 4 – Contact your potential businesses

Now let's move on to the best part of my guide. Here I will show you all you have to do when you start to contact your business owners. Selling your website to one of your 10 business owners is not hard. Why? Because you can show them what their new website will look like and they get a feeling of what their new website will be. This is the best thing about my method. Most business owners have no idea about what kind of website they want or they need. Now you show them a finished awesome website and they will love it.

Tip: If you are selling a website to a business owner and they ask you for a discount, give them a discount. Why? Imagine you are going to sell a website for \$1500 and you give your customer a discount of 10%-20%! They will buy an additional service from you. More about additional services will be written in Step 5 of this guide.

Tip 2: If you found a few businesses without a website, than you probably do not have an e-mail address from those businesses and you cannot send them an email. Yellow Pages offers an awesome service for that kind of problem. This is the reason why I always use www.yelp.com or herold.at (for my country). On YP.com you can contact business owners, even if they do not have a website or e-mail address. You can just click on the business and click on “Send Message”. See my screenshot below:



How to contact your future customers

I hate cold callings and I do not do that kind of contacting customers. Why? If I make a cold call I cannot show something to my customer. If I first send him an e-mail, explain him my situation and show him what I have created, my customer can imagine more than when I am telling him those information on phone. Also my customer has more time to look at the brand new website and can think about it what it will look like for his business.

So the first step will be that you send your selected business owners an email. I created an e-mail template, please look at the “Resources” folder and you will find the e-mail. Just replace a few things there and your e-mail is ready. I am using exactly the same e-mail template for two months now and I can tell you, this e-mail is working.

On the second step you have to wait until you get a response from some of the business owners you have contacted. Please keep in mind that you will not get 10 answers if you send the e-mail to 10 business owners. But that is not a problem at all. At least 1-3 business owners will respond to your e-mail.

Repeat this STEP for all niches where you selected some business owners. If you have selected 3-4 niches with 10 business owners per niche, you will make at least 4-6 sales!

What about the price of a website? This is a really good question. I sell those entire websites for different prices. I look at the businesses and decide a price for myself. For example a small restaurant with only 4 tables won't pay \$2500 for a website while a big restaurant with more than 100 seats will be able to pay for a website even more than \$2500. I sell most of the websites for \$1500 to \$1800! I also sold one website for \$3200 because that was a really big restaurant. For a church in my region I sold a website for only \$800! It really depends on how big that business is. If you do not have the right feeling for the correct price feel free to contact me and tell me the business you want to sell a website to. I will help you.

Call all business owners that did not send you a reply

If you do not get an answer from all your businesses that you have contacted it is time to take some action. If you get two responses you can also contact all other eight business owners but this time you need to call them. Do not send a second e-mail. You need to call them and tell them that you sent them an e-mail 2-3 days ago! This is really important!!!! Do not call after a few hours when you sent the mail and also do not wait for a week or even more. You must contact the business owners 2-3 days after you sent them an e-mail. Just tell the business owner that you sent an e-mail 2-3 days ago and that you just want to know if he is interested. Tell him once again why you want to sell the website and what your “problem” is. Also tell him about the features of the website and what a wonderful and modern website you made. As soon as you notice that the business owner may want your website, tell him, that you are honest and that you also contacted other businesses in the same niche in the same region and that he has to hurry up because you only sell the website once. This is a one-time offer!

If you looked for businesses in your region make an appointment and sell your website ☺!

If your selected business is not in your region set a deadline so that your selected business owner has 1-2 days more time to think about it. After the deadline has ended, contact the business owner once again and depending on your last phone call he will make a positive decision. That's it!

Exact method that I used when I started to test my method

I already described a lot inside this guide and I always wrote what I did. To sum everything up here is again the exact way that I earned over \$14k in 14 days:

- 1) I searched for business owners in niches: “Restaurants”, “Churches”, “Personal Coaches”, “Bar” and “Dentists”.
- 2) I found 10 – 12 businesses for every niche that is a total of 50 – 60 businesses. 50% of them already have a website but those websites are out-of-date. 50% of them do not even have a website.
- 3) I looked for modern premium themes for every niche, I bought and customized them.
- 4) I sent an e-mail to all business owners and used exactly the same e-mail template that you can find inside the “Resources” – Folder.
- 5) I waited 2-3 days for their replies. I replied every customer as soon as I could and I set-up a meeting with all customers that wanted a meeting and which were in my region.
- 6) I called all other businesses after two days and told them about my e-mail I sent two days ago.
- 7) I installed and customized every theme for my customers after they told me they want the website.
- 8) Three weeks later I contacted my new clients again and offered them some additional services.

Just copy&paste my method and you will earn money ☺! 100% Guaranteed

STEP 5 – Repeat your work and sell additional services

You will see if you follow my steps than you will make at least a few sales but my method does not end here. Repeat my steps, change niches or regions and you will see my method is endless. I also detected a nice additional feature of my method. I won a new customer that trust me and after the website is up and running, I tell my new customer about some additional services. For example SEO (Search Engine Optimization). I show my customer his current rankings on Google and tell him that I can improve his ranking for a monthly fee. As soon as my customer agrees to the monthly fee I start to work on SEO for his website. Well to be honest, I outsource this kind of work. Look at the Warrior Forum and you will find hundreds of good companies that offer SEO services for years. Just look at their rate, double or triple up the rate for your customer and you earn a steady passive income.

Tip: Always tell your customer when you want to sell SEO service to him that SEO is a long-term work and he will see his first results after weeks. Set up a 12 month contract so that you have a steady income for the next months. Everything else will do the SEO Company for you.

Another additional service is webhosting. If you have an idea about managing your own server, you can set-up the new website for your customer on your server and he has to pay a small monthly fee. If you have no idea about webhosting go here: <https://www.bluehost.com/hosting/partner>! Bluehost pays \$65 for every customer you bring to them and it does not matter which package your customer chooses there.

There are endless possibilities. Just think a little bit outside the box and you can earn a steady income from your new customers.

Conclusion

I hope you understand my method now and you can follow every step inside my guide! At the end I want to tell you again that I am not a marketing guru. I just wrote down what I did and how I earned that amount of money within 14 days. I told you everything you need to know, I also told you how you can easily outsource the work. This is not a new method but I changed the way on how contacting potential customers that you do not even know and the method is working.

If there is something that you did not understand, please feel free to contact me. I will help you as fast as I can. I am looking forward to your fast income and please contact me as soon as you made your first sale 😊!

Thanks again,
Chris