

How I banked in

\$14,580 in 14 Days

Your STEP-BY-STEP GUIDE 2015

Please only use this guide if you have already read through my main guide! It is important that you understand my method and that you know how you have to use it. This quick guide just sum up what the exact steps are. But before you use them, you have to understand my method.

Quick Summary Guide:

1) Find a niche – use whatever you want

Use www.yp.com to find all the businesses you need in a specific niche. This is the best website to find your businesses. If you want to start with the method outside the US, feel free to use any directory you want. You can even use Google to find the businesses you are looking for.

Tip: If you find a business that just started their business and have no website TAKE IT. That is a goldmine!!!

2) Find 10-12 businesses

It is important that you find more than 10 businesses that you can contact. Why? Because the golden rule is that if you contact 10 businesses you are going to make at least one sale! If possible take care, that your selected businesses do not have a homepage yet, if they already have one than make sure that the homepage is not already a responsive and good looking website because those business owners won't pay for a new website. Try to

find businesses that really need a good looking, modern and responsive website.

3) Find a Theme for your chosen businesses

Move over to www.themeforest.net! Look for a theme that fits exactly your selected businesses. For example if you have chosen the niche “Restaurants” than search after “restaurants” at ThemeForest. You will get a few really good looking themes. Select one, buy it, download it, upload it to your server and customize it a little bit so that it does not look exactly as the demo from the Theme you have selected. You can also use a free theme but I described why I am only using premium themes in the main guide. \$60 for a premium theme that you will sell for \$1500 to \$2500 is a fair price I guess 😊

4) (Outsource your work)

This is really up to you. If you have no idea how to set-up a wordpress website or how to install a theme than this is okay. Just move over to www.fiverr.com and find someone who offers wordpress installation and theme customization. If you are not confident with www.fiverr.com you can also use www.freelancer.com and you will find someone who can help you within the next 10minutes. Explain exactly what you need and what you want and the job will be done within the next 3-4 business days.

Alternatively you can use my service which I created a few weeks ago on Warriorforum.com! See here: <http://www.warriorforum.com/warriors-hire/1073183-done-you-professional-website-just-100-ready-48hours.html>! For 100\$ I build you exactly such a website.

5) Send E-Mail to your selected businesses

Now start sending your e-mail to your selected business owner. I created an e-mail template for you. You can find this e-mail in the folder “Ressources”.

Just replace some words and send the e-mail. This e-mail template is proven to work. I also used exactly the same template and I am still using it.

Tip: Try to send your e-mail late at night or early in the morning. So your e-mail will be one of the first things a business owner will check.

6) Reply to interested businesses

You will get an answer, not from everyone but at least from 1-3 business owners. Answer them as fast as possible and if you want set up a meeting. If the business owner agrees to a meeting you already have your money 😊! Trust me, I never met a business owner who said he does not want the website that I have created.

7) Call businesses that did not respond within the 48-72 hours

This is really important. Please wait for 2-3days (NOT LONGER) and if you get no response until then, than try to call the business. Just say that you sent an email 2-3 days ago and you want to know if the business owner is interested. Also say that you have 3-4 other business owners in the same niche that are already interested in your website. Also explain once again why you sell the website and that you cannot reserve the website for a long time and that you only sell the website to one business owner. 40% of my sales I made are because I called the company 2-3days after I sent them an email. You will see, they need your website 😊

8) (Meet with the clients)

This is up to you. I also sold websites to business owners and I never met them. I like personal contact to my customers, but you do not have to do this.

9) Repeat step 1 to 8 for another niche

That's all! You can repeat step 1 to 8 as often as you want. You can also stay in the same niche and sell the same website to another business owner. I prefer to sell only one website that I have created to one business owner,

but I also re-customize a template which I have bought (I use other images, other text and edit the design a little bit) and sell it again in the same niche. But there are so many niches, you can try by yourself how you can generate the most income. Also you can specify on a region and sell your website there to only one business owner and you can still sell the same website in another region.